



# If you don't notice us, we've done our job perfectly.

Your logistics is part of your success. You should entrust it to someone who knows your business. Someone who understands the pressures of deadlines and prices in your industry but who will not compromise on quality. Choose CargoLine and you choose sustainability, security, reliable levels of service across partners and borders, and a close working relationship. Our network includes more than 80 well-known, mostly owner-operated businesses in Germany and abroad. So CargoLine has regional roots, a mid-sized company ethos and a European outlook. Our more than 7,000 employees build on these strengths every day to provide consistently high-quality logistics services. Services you generally won't notice. And that's the way it should be.

Welcome to CargoLine!



1,125

domestic direct line hauls a day



EU

400

direct line hauls in Europe a day



>80

partners across Europe

4,690 trucks



53

partners in Germany



2,500

swap bodies



employees





# Delivery on the next working day after collection

If you want to make absolutely sure that your customers receive their shipments on the next working day, choose NightLine NextDay. It is our promise that your customers can rely on receiving the goods one working day after they were picked up, during regular business hours.

- Delivery on the next working day after collection during regular business hours
- Delivery with optimised incoming goods service
- Germany-wide delivery





# Delivery by 8 a.m., 10 a.m. or noon

We live in a business world where everything is minutely scheduled. In some cases, the time of day when your customer wants to get their merchandise is the most important delivery criterion. NightLinePlus means Germany-wide delivery by 8 a.m., 10 a.m. or noon. You and your customers benefit from a reliable basis for scheduling tasks while also providing flexibility.

- Option of delivery by 8 a.m., 10 a.m. or noon
- Germany-wide delivery
- Neighbouring countries on request





# Delivery on the precisely specified day

So your customer needs their shipment exactly on Thursday? With NightLineFix, we'll ensure your delivery arrives with pinpoint precision. And if the goods need to arrive by 8 a.m., 10 a.m. or noon? We'll do that on request, too. Because we're happy to do our part in ensuring you get a favourable vendor rating. It goes without saying that we offer precision deliveries on Mondays, Tuesdays, Wednesdays and Fridays, too.

- · Relieves pressure on your dispatch area thanks to early collection
- Delivery schedules planned to the day (collection at least 2 days prior to the specified delivery date)
- Option of delivery by 8 a.m., 10 a.m. or noon
- Improved control of the flow of goods, high planning reliability for you and the recipient of the shipment
- Germany-wide delivery





# Regular delivery time of 24 to 48 hours anywhere in Germany

Reliability isn't everything. But it's the least we can offer you. Our NightLine service delivers your shipments anywhere in Germany within a standard transit time of 24 to 48 hours. This is possible thanks to our area-wide transport network with its numerous daily connections.

- Scheduled transit times: 24 to 48 hours within Germany
- Delivery with optimised incoming goods service
- Area-wide delivery in Germany thanks to more than 1,100 domestic direct line hauls and numerous hub connections a day





# **Procurement logistics across Europe**

To make sure your production runs smoothly, we developed OrderLine. The procurement logistics services OrderLine comprises are the engine of your supply chain management. So allow us to coordinate processes, combine goods as needed and deliver them to a precise place at a precise time. Our network of more than 80 CargoLine partners sees to it that your orders are handled anywhere in Europe.

- Procurement of vendor parts, raw materials, products, containers or return shipments at precise times, delivered to precise destinations from all over Europe
- Deadline-managed inbound control in the areas of procurement and cross-docking
- Delivery with optimised incoming goods service
- Integrated planning and processing of logistics chains





# Delivery free at place of use

We will gladly take care of your particularly demanding customers and challenging requests with our range of value-added services. ServiceLine offers delivery to the point of use, for instance. This means we take the merchandise precisely to the place where your customer needs it. And if you want to do your customer an extra favour, you can also book our unpacking and packaging materials removal service.

#### Your advantages:

- Germany-wide mainland delivery free at place of use; islands and the rest of Europe on request
- Arrangement of a delivery date and time

## Available options:

- Unpacking of merchandise
- · Removal of packaging materials, and more





# Winter is coming – get ready!

Whether it's chemicals, beverages, pharmaceuticals, cosmetic products, paints, varnishes or electronic components, sub-zero temperatures can cause them great damage. A decline in quality or even complete loss of effectiveness may occur. Frost-sensitive cargo therefore requires special protection – with ThermoLine, your frost-sensitive products reach their destination at the optimum temperature.

- Quality assurance thanks to comprehensive frost protection, from collection to delivery (operating temperature at least +5° Celsius)
- Delivery on the next working day (Tuesday to Friday)
- Area-wide availability throughout Germany
- · HACCP-compliant order processing
- Transport in accordance with SQAS guidelines
- Can be combined with other CargoLine premium services





# Optimised transports for webshop operators

With B2CLine and B2CLine Plus, we offer online store operators and their customers outstanding service for shipping general cargo anywhere in Germany. Advantages include early notification of the delivery date, dropoff at the recipient's address thanks to signature release authorisation and delivery into the customer's home. Our services involve minimal investment of time and resources by webshop operators but increase the first-delivery success rate and lower the risk of the customer returning their shipment. Hence B2CLine offers significant improvements in customer satisfaction and better prospects for top ratings.

### Overview of benefits for webshop operators and their customers:

- Early notification of the delivery date to the customer by text message, voice call and/or email – with B2CLine Europe in select European countries, too
- The option of choosing that the shipment be dropped off at the recipient's address
- If the notification tool is integrated into the webshop, the customer can select a convenient delivery date and other services during the ordering process itself
- B2CLine Plus offers not only notification but also delivery of the goods to the place of use and removal of the pallet
- Delivery on the following work day, optional by 8 a.m., 10 a.m. or noon (B2CLine only)
- Real-time track & trace ensures a high level of transparency





# Cross-border notification of shipments to end customers

More and more online retailers in Germany are making the pleasant discovery that their goods are also appreciated and ordered abroad. This has prompted us to install a very special service in select countries: shipment notification with delivery date. When booking this service, called B2CLine Europe, private recipients are notified by text message, voice call and/or email about the date and time of delivery. If the suggested date is not convenient, they can choose an alternative at the touch of a button or change it by phone.

**B2CLine Europe** complements the **B2CLine** and **B2CLine Plus** services available throughout Germany, which offer recipients even more convenience.

- Early notification of the delivery date by text message, voice call and/or email in Austria, Belgium, Denmark, France, Italy, Luxembourg, the Netherlands, Norway, Poland, Sweden and Switzerland
- Higher first-delivery success rate, hence a lower risk of the customer returning their shipment and a higher chance of getting an all-round good trader rating on the Internet



Advance notification with different time options

Drop-off

Delivery on the next working day (NightLine NextDay)

Delivery on the next working day by 8 a.m., 10 a.m. or noon

Delivery of the goods to the point of use



B2CLine offers your customers early notice of the delivery date via text message, voice call or email, delivery to the kerbside, and the option to issue an Authority to Leave..



# **B2CLine Plus**

With B2CLine Plus, we not only notify your customer that the consignment is being delivered. We'll even deliver it to a room in their home or to a storage room in the building and take the pallet away again.



#### **B2CLine Europe**

Doing business across borders? With B2CLine Europe, we also notify your customers in Austria, Belgium, Denmark, France, Italy, Luxembourg, the Netherlands, Norway, Poland, Sweden and Switzerland of the delivery of their consignment.







# Preferred delivery across Europe

When it is absolutely critical that your general cargo reaches its European destination within our standard transit time, you can rest assured that it is going to make it. Featuring preferential delivery, our NightLineEurope Priority service provides the necessary dash of security that deadlines will be met.

- Preferred delivery in around 30 European countries
- Increased flexibility along the order process
- · Improved supply chain planning
- Transparent, easy-to-calculate costs



# General cargo delivery across Europe within 24 hours

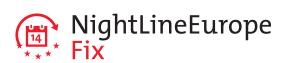
With NightLineEurope NextDay, the business centres in Europe are only a day away. This option – an exceptional service in the entire industry – takes your shipments of up to 1,000 kilograms across borders to their destination within 24 hours, delivering them right to their recipient. This is possible thanks to a combination of line hauls in our tightly knit network and special connecting hauls via Sprinter or coach.

## Your advantages:

- Delivery of your general cargo directly to the recipient in specified countries and regions of Europe within 24 hours\* – and to other destinations upon request
- All general cargo services managed by one source, i.e. one transport logistics service provider, one invoice, one set of shipping guidelines
- Pan-European availability



To check availability, scan the QR code.





# European-wide delivery on the precisely specified day

For all those who like pinpoint precision anywhere in Europe, too, there is NightLineEurope Fix. With this service we get your shipment to the desired destination in Europe on a specified working day. The delivery date may be up to five working days above the standard transit time of the respective country. This gives your customers maximum planning reliability – which will certainly be reflected in positive vendor ratings.

- Delivery schedules planned to the day in around 30 European countries
- The delivery date can exceed the country-specific standard transit times by up to five days
- Relieves pressure on your dispatch area thanks to early collection
- · Maximum planning reliability within the supply chain
- Improved control of the flow of goods
- Defined process costs, no nasty surprises





# European-wide delivery note service

For some customers, a simple POD simply isn't good enough. That's why we offer NightLineEurope Receipt. With this service, we obtain delivery slip receipts for you in around 30 European countries. As we file the signed document digitally in our track & trace system Cepra, the receipt is promptly available to you and your customers online.

- · Receipt on a separate delivery slip
- Digital storage of the receipt in our track & trace system Cepra, hence always available
- · Easy claims management thanks to the receipt
- · Available in approx. 30 European countries
- · Can be combined with all NightLineEurope products





# The simple way to reduce your CO2 footprint

Having a functioning supply chain management system is not necessarily at odds with environmental protection. With NightLineEco, shippers and CargoLine are entering into a sustainability partnership. Do your part for a better climate simply by leaving it up to us when we deliver your consignments to the recipient throughout Germany within a time frame of four days from pick-up. That way we can cooperate to use trucks to full capacity, thus significantly reducing the CO<sub>2</sub> emissions by 13 percent compared to a conventionally produced consignment. For the remaining emissions, the CargoLine partners make a financial contribution to certified climate protection projects.

- Reliable delivery throughout Germany within four days of pick-up of the shipment
- Positive contribution to climate protection thanks to CO2 avoidance



# Transport with climate protection and CSRD in mind

NightLineBalance is aimed at shippers who are unable to (further) reduce their transport emissions, but still attach importance to making a contribution to climate protection, for example by enhancing their sustainability strategies. This will become particularly relevant with the introduction of the Corporate Sustainability Reporting Directive (CSRD). On request, the climate impact of each consignment can be determined, enabling these shippers to offer corresponding financial support to CO<sub>2</sub>-saving projects. These projects are certified in accordance with the international Gold Standard and have been carefully selected by our climate protection partner myclimate Germany.

- Comprehensible calculation of emissions in the Cepra customer portal thanks to our CO<sub>2</sub> calculator for general cargo and LTL/FTL
- Financial support of CO<sub>2</sub>-saving projects (certified in accordance with the Gold Standard) – just tick the appropriate box when booking a transport
- Transparent display of the emissions that form the base of the financial support for dedicated projects and the costs for this on your transport invoice
- Contribution to your company's Corporate Sustainability Reporting Directive (CSRD)





# More options for your LCL groupage shipments

Europe-wide becomes worldwide: with SeaLine, we have transferred our expertise in general cargo from the highways to the high seas, making it simple to send and receive shipments to and from other continents – via Hamburg, Bremen and Rotterdam. Straightforward, professional, efficient and reliable. Groupage shipments (LCL) enable us to offer attractive rates and no-fuss service, with additional products available on request and, of course, the high quality that customers have come to expect from CargoLine.

- Economy of time and flexibility, because with us you get everything
  from one source or only as many services as you wish. For example,
  in addition to the organisation of your ocean freight, we take
  responsibility for the following:
  - · Seamless pre- and post-carriage to or from the seaport
  - · Customs clearance and transport insurance
  - · Tailor-made procurement and distribution logistics
  - · Contract logistics





# Contract logistics services – as much or as little as you need

With a comprehensive range of services in the area of contract logistics, our alliance partners meet even the most demanding requirements, particularly in the automotive, chemicals/hazardous materials, ecommerce, consumer goods, healthcare/pharmaceuticals, paper, food, aerospace and mechanical and electrical engineering sectors.

- Big range of services
- Uniform quality and standards across the network all CargoLine partners are certified in accordance with DIN EN ISO 9001, incl. transport and logistics services, as well as with DIN EN ISO 14001, and the alliance is a member of s.a.f.e.
- · Certification in accordance with SQAS, QEHS, AEO and other standards
- Compliance with, among others, aviation safety directives as well as IFS, HACCP and GMP standards
- Open customs (OCW), automated small parts (ASPW), temperature controlled (TCW) and hazardous materials warehouses and much more
- SAP interfaces
- · Access controls and video surveillance
- Proprietary network offering seamless European coverage, which means high efficiency and optimal transport quality



# Intelligent shipment tracking and customer portal all in one – now also available as an app

Whatever stage of its journey your consignment is on, you can trust our track & trace system Cepra to provide full transparency. Track down your packages in real time and call up delivery details and digital delivery receipts. Either check at your convenience round-the-clock via the Internet or request automatically generated emails or push-notifications on your smartphone. However, Cepra can do even more. Manage all of your documents in the portal, calculate your freight costs and the CO<sub>2</sub> emissions of your shipments, and benefit from many more microservices.

To top it all, our Cepra Track & Trace system is now also available as an app for Android and iOS, offering exclusive services such as package measurement, receiving push notifications, ordering a collection vehicle or choosing that the shipment be dropped off at the recipient's address.

- · High transparency through close monitoring of all interfaces
- Compatibility with any in-house IT infrastructure
- · Real-time automated feedback function
- Reduced process flows
- Estimated time of arrival (ETA)
- · Retrieval of statistics, tariffs, delivery receipts and invoices
- Calculation of the amount of CO<sub>2</sub> emitted (CO<sub>2</sub> footprint)
- Smartphone-compatible
- Around the clock via Internet
- Exclusive microservices in the tracking app, such as package measurement, push notifications (e.g. in the event of a hitch), collection vehicle booking and many more

# General terms and conditions (GTC)

We work according to the Allgemeine Deutsche Spediteurbedingungen ("ADSp"/German Freight Forwarders' General Terms and Conditions), version 2017, and – where these are not applicable to the extent of the logistics services we provide – according to the General Terms and Conditions of Logistics Services Providers ("Logistik-AGB"), version 2019.

Note: In accordance with section 431 of the German Commercial Code ("HGB"), the ADSp 2017 deviates from the law in paragraph 23 of the German Freight Forwarders' General Terms and Conditions with regard to the maximum liability by limiting the legal liability for multimodal transports, including transportation by sea and in the case of an unknown place of damage, to 2 SDR/kg and in addition to the standard liability of 8.33 SDR/kg to 1.25 million euros per loss event and 2.5 million euros per any one event, or at least 2 SDR/kg, whichever amount is the highest.

Additionally our General Terms and Conditions of Business on Impediments to Performance / Force Majeure and our General Terms and Conditions of Business (GTCB) for the products developed by us shall apply. These terms and conditions can be viewed on our website at <a href="https://www.cargoline.de/en/general-terms-and-conditions/">https://www.cargoline.de/en/general-terms-and-conditions/</a> and can be printed and saved. No other general terms and conditions of the contracting party shall apply.

Place of performance and exclusive place of jurisdiction is Frankfurt upon Main. German law shall apply.

